

# Business News

## London Finance Sector sees the Linux Light

The investment banking sector has been waking up to the power and costs saving that Linux can bring. IBM has been in the forefront of illuminating the Linux route for this sector for some time now. To help in the battle to get the word out, IBM has recently opened another one of its competence centers, this time in London, specially focused on the needs of the financial sector.

The new Linux center give customers, Business Partners and software vendors an environment to simulate real world scenarios and test applications using IBM hardware and software running with Linux. IBM resources available in the centers include a great variety of IBM TotalStorage products running Linux.

Available are the entire eServer line, including Intel-based eServer xSeries systems, high-powered Linux clusters, and eServer zSeries mainframes for cost-effective server consolidation, as well as IBM software including WebSphere, DB2, and Lotus Notes, offerings that deliver integration, database, collaboration and security capabilities.

The Linux Center for Financial Services in London is designed to help financial customers test and implement Linux solutions in a secure sandbox environment. This center can provide access to all of the hardware you would expect to find in this environment and can also provide access to Linux education, training and even community events. ■

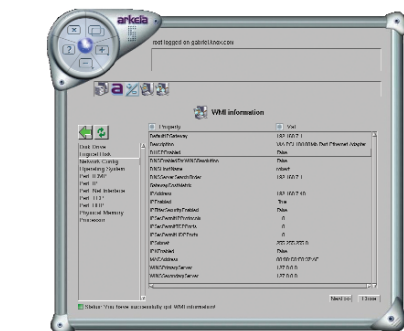
<http://www.ibm.com/>

## Greater ties with Arkeia and SuSE

Enterprise-size solutions for backup software needs are being addressed in this new Technology Partnership Agreement between SuSE and Arkeia Software, tying SuSE Linux Enterprise Server and Arkeia's Ark5 backup software closer together.

The agreement further underlines Arkeia's objective of offering fully-certified network backup solutions that take advantage of SuSE Linux Enterprise Servers. As one of the first results of the agreement, Arkeia has certified the SuSE Linux Enterprise Server 8 for IT infrastructures operating on 32-bit or 64-bit x86 systems, as well as Power PC-based environments. Arkeia's new version offers administrators an enhanced option for moving to the latest SuSE operating systems for complex networks. Arkeia will also soon include certification with the Linux server operating system for the recently-released AMD Opteron processor.

With its hot backup plug-ins, Arkeia can provide a very neat backup solution for database servers structured with SuSE Linux Enterprise Server and database applications such as Oracle, Lotus



or MySQL. In addition to this, Arkeia offers quick bare metal disaster recovery in the event of hardware failure or catastrophic events for a fast and automatic server rebuild.

Arkeia was the first professional network backup solution introduced to the Linux market and now offers the widest coverage in terms of architecture, including IA32 and IA64 architectures, PowerPC, SPARC or appliances such as Sun Cobalt servers. Arkeia also supports a broad range of other OSes, including Windows, Unix, Mac OS X, NetWare and BSDs. ■

<http://www.suse.co.uk/>

<http://www.arkeia.com/>

## Chrysler driving to backup

The Mopar parts and accessories division of the Chrysler Group runs three data centers comprised of several Storage Area Networks, or SANs, each. This collection of SANs, spread across North America, is monitored and administered remotely from one central location.

Chrysler has chosen NetVault from BakBone software to take responsibility in making sure that these servers are



backed up and that the data is secure. NetVault was chosen because of its modular architecture, giving it scalability and flexibility in implementation.

NetVault is demonstrating its robust nature, proving to be a valuable asset to enterprise customers. NetVault is able to operate in multi-vendor networks supporting a broad range of platforms, applications and high-performance tape and networked storage devices. ■

<http://www.bakbone.com/>

## OSDL's new guiding

The Open Source Development Labs (OSDL) consists of a group of top technology companies and has a mandate to push forward the acceptance and adoption of Open Source Development. Now Stewart Cohen has taken on the top job of Chief Executive Officer, bringing his 22+ years of computer industry business development with him. Cohen has set such goals as:

- Accelerating the use of Linux
- Increasing the number of sponsors and Global 2000 corporations joining OSDL
- Championing Linux-based development projects for business-critical applications.

Prior to this post, Cohen was Vice President of Marketing at RadiSys Corp., as well as working for IBM in its personal computing and network divisions. ■

<http://www.osdl.org/>

## LinuxIT and IBM partnership

IBM has recognized that LinuxIT has provided valuable expertise, services and solutions to the IT industry for Linux. LinuxIT has been awarded the title of IBM Business Partner Leader for Linux.

A combination of vision, skill and a proven track record in successfully transferring their customer's businesses to Linux are the markers that IBM adopt when deciding who to take on as Business Partner Leaders.

"We are delighted to have received this accolade from IBM and the recognition for the many customers and business partners that we have helped to move to

Linux," said Peter Dawes-Huish, Sales Director of LinuxIT.

Linux is now recognized as the fastest growing server operating system in the world, according to figures by IDC.

Vigorously pushing its way into virtually every industry, the adoption of Linux continues to soar, for all the best reasons, flexibility, reliability and the low cost of Linux-based solutions for applications, including such diverse projects as workload consolidation, distributed enterprise support, clustering and appliance applications. ■

<http://www.linuxit.co.uk/>

<http://www.ibm.com>

## SciChem takes up Linux

Scientific & Chemical Supplies has selected the solution from CpiO, as the latest phase of a major IT investment program replacing its legacy financial accounting systems and C-ISAM Unix network. CpiO recommended the Sage Line 500 application combined with the Informix Dynamic Server / Linux solution for its usability, performance and the ability to interrogate data with the IDS relational database. In doing so, SciChem is the first client in the UK to go live with the latest combined Sage / IBM technology.

Scientific & Chemical placed the order for the main server upgrade with CpiO early in January 2003, when the new Sage / IBM solution became available on the market. The system went live the last

week in March, which easily met Scientific & Chemicals' tight deadline of having the operation implemented by May 2003.

The decision to deploy IBM's Informix Dynamic Server as the database was taken to ensure as smooth and interruption-free an upgrade as possible with a minimum of downtime. SciChem is expecting the combination of Sage Line 500 Linux on IBM IDS to provide a stable, reliable and easy-to-manage infrastructure. Furthermore, with this move, SciChem will be able to easily add new software and functionality to its IT network, integrating its back office systems with other applications. ■

<http://www.cpio.co.uk>

<http://www.itpr.co.uk>

## BlackSpider email security and anti-spam

Junk e-mail is a pain to some, a threat to business for others. BlackSpider Technologies has recently launched a new service to counter e-mail-based security threats and junk e-mail.

BlackSpider has a team of security experts who provide the 24x7 management of a mix of proprietary and best-of-breed technologies to give protection against evolving security threats. Their Huntsman system, integrated into the service, provides heuristic scanning techniques which go as far as performing behavioral analysis of e-mails and attachments.

This service does not rely on any software or extra hardware in your mail-servers, the idea is that you redirect all of your mail through BlackSpider's spam filters by changing the way that your mail is routed. The claim is that this will not add any significant time to your mail transport.

BlackSpider addresses those that are especially worried about the movement of junk e-mail and more so the viruses that can be carried by regular email. A 30-day free trial is currently available for download. ■

<http://www.blackspider.com/>

## Red Hat's new appointment

Taking on the role of President for International Operations, Alex Pinchev is now responsible for the sales and services provided outside of North America, with a special emphasis on strengthening the enterprise marketplace.



"International expansion is a key corporate objective. Enterprise companies and governments in Europe, Asia and Latin America are realizing the high value, low cost benefits of Red Hat's solutions," said Matthew Szulik, CEO of Red Hat.

Pinchev has plenty of experience, developing his knowledge of the Middle East, Pacific Rim and Europe in his varied guises as Chairman, President and CEO of MainControl Inc., where he developed an understanding of the international marketplace. ■

<http://www.redhat.com>

## No small beer

Beer is big business and providing information to the hordes of beer lovers everywhere is an important business. Tony Green has just relaunched his web site devoted to real beers of the world.

For the complete redesign, Tony made the decision to maintain a standards-compliant site with extra emphasis on the accessibility standards drawn up by the Accessibility Initiative (<http://bobby.watchfire.com>). The main criterion is that the site should remain accessible for those people who are not using a graphical web browser.

This path also leads to the site shunning any browser-specific requirements, much accursed by many Linux users. Concentration on layout and not glitz make the site far more valuable to those who want to actually get some information out of it. The site is running on a Mandrake Linux server, with a MySQL database server keeping track of all the data at the back-end. The site is constantly growing with details of new beers, new brewers and new pubs. ■

<http://www.beermad.org.uk>